



NTFP Trade Bulletin

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Year 2

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Certified products offers 20% higher price

ANSAB coordinated a private public alliance (PPA) project “Certification and Sustainable Marketing of Non-Timber Forest Products (NTFP)”, which was principally funded by USAID, with an objective to link Nepali and foreign NTFP buyers, Nepali producers, and NGO and government programs. This alliance brings together U.S. product buyers and designers (Aveda and its extended industry contacts of the American Herbal Products Association); certification expertise (Rainforest Alliance); a diverse range of Nepali companies (Himalayan BioTrade Pvt. Ltd. and Gorkha Ayurved Company (P) Ltd); Nepali Networks and NGOs (Asia Network for Sustainable Agriculture and Bioresources – ANSAB, Nepal NTFP Network, Himali Jadibuti Sarokar Samuha, and Federation of Community Forestry Users, Nepal); and donors (The Ford Foundation, SNV, and SDC) that have been developing community forest user groups and NTFP industry coordination within Nepal. The alliance members have worked together to contribute ideas and direction to the project design as well as work plans and their implementation.

The project has made a significant progress in promoting forest certification in Nepal which was able to cultivate from almost zero knowledge to successfully piloting of Forest Stewardship Council (FSC) forest management certification, Chain of Custody (CoC) certification and organic certification within a short period of time. 36 FUGs comprising a total of 7,198 households and covering 17,031 hectares of forest areas received technical assistance through training, workshops, meetings, exposure visits, and one-on-one advices. A total of 21 forest user groups (FUGs) with 14,086 hectares of forests in Dolakha and Bajhang, and 8 forest based enterprises received FSC forest management group certification and chain of custody certification, which is the first NTFP certification in Asia and only the fifth in the world. With the alliance project sustainable marketing effort resulted total sales of NTFPs worth Rs. 126,699,668. Significant portion of this amount went to the collectors and producer groups in the districts, creating local employment and reducing poverty.

The project supported in new market linkage development strategies through facilitating third party certifications (specifically forest management, chain of custody and organic), promotional materials, product design and development, expo participation and market visits. Due to the certification (FSC forest management and/or International Federation of Organic Agriculture Movements -IFOAM) mechanism, S&D Aroma, a UK based essential oils trading company, agreed to provide buy back guarantee with a 20% higher prices for 9 certified essential oils (Abies, Anthopogon, Artemisia, Calamus, Jatamansi, Juniper, Valerian, and Wintergreen).

Price list of selected NTFP in Nepal and India Markets

ANSAB (Asia Network for Sustainable Agriculture and Bioresources)

NTFP Market Information Service

P.O.Box 11035, Kathmandu, Nepal

Tel: 977-1- 4497547. Fax: 977-1- 4487916

Price list of selected NTFPs in Nepal and India Markets

July (2006)

(All prices are in NRs/KG)

SN	Products	Kathmandu	Dolpa	Nepalgunj	Kailali	Surkhet	Tanakpur	Lucknow	Delhi	Kolkatta
1	Alaichi	120	-	150-200	-	-	224	240	240	-
2	Amala	35	-	43	45	-	56	43	50	48
3	Amalbed	45	-	65	55	-	72	72	88	96
4	Atis	275	140-160	525	400	-	610-630	560	640	640
5	Barro	18	-	12	-	-	13	5	19	6
6	Bhutkesh	-	80	160	-	-	75-200	54	256	-
7	Bikhjara	140	-	210	-	-	200-225	-	256	-
8	Bhojho	38	-	53	30	-	50-65	-	72	-
9	Chiraito	190	100	250	170	-	208	240	320	304
10	Dalchini	35	-	40	-	-	52	46	56	-
11	Guchhichyau	-	6000-6500	8500	5000	-	8000	-	9600	-
12	Ginger	-	-	-	-	-	-	-	-	10
13	Harro	24	-	-	-	-	21	40	45	240
14	Jatamansi*	140	80	140-160	-	-	224	240	-	-
15	Jhyau*	52	-	65-75	-	-	120-145	-	160	-
16	Kakarsingi	150	80	82	-	-	128	128	120	96
17	Majitho	35	-	45	-	-	56-62	64	67	56
18	Nirmansi	825	-	1000	1100	-	1328	960	1440	-
19	Padamchal	52	20	40	-	-	56	-	56	46
20	Pakhanbhed	12	-	18	15	-	24	24	27	32
21	Pipala	140	-	110-150	90	-	350	440	360	460
22	Ritha	24	-	53	32	-	64-72	72	80	56
23	Satawari#1	190	120	300	220	180-200	310-315	320	320	256
24	Satuwa#1	110	-	280	175-180	-	320-350	320-400	288	-
25	Silajit*	195	160	100-130	-	-	128-140	-	144	208
26	Sikakai	22	-	22	20	-	30	32	27	19
27	Sugandhawal*	95	-	100	70	-	110-120	160	150	160
28	Sugandhakokila*	75	-	105	-	-	136	136	160	144
29	Sutho	90	-	90	-	90-95	110	102	99	160
30	Tejpat	24	-	20	22	-	35	32	40	-
31	Timur	85-90	-	60	65	68-70	64	72	75	80
32	Yarshagumba	230,000	2,10,000	-	-	-	1,60,000	-	200000	-

Note:

1. Prices indicated above are for dried parts.
2. *Ban on export in crude form
3. Prices for Delhi and Lucknow are from cession agent, a 6.5% commission is deducted from supplier in the quoted price.

एन्साब

भिमसेनगोला मार्ग, बानेश्वर पो.ब.न. ११०३५, काठमाडौं, नेपाल
फोन नं. ४४९७५४७, फ्याक्स नं. ४४७६५८६,
नेपाल तथा भारतीय बजारहरुमा जडीबुटीको मूल्य सूचि
२०६३ श्रावण

जडीबुटीको नाम	काठमाडौं	नेपालगञ्ज	कैलाली	डोल्पा	सुर्खेत	टनकपुर	दिल्ली	कलकत्ता	लखनऊ
अलैची	१२०	१५०-२००	-	-	-	२२४	२४०	-	२४०
अमला	३५	४३	४५	-	-	५६	५०	४८	४३
अमलबेद	४५	६५	५५	-	-	७२	८८	९६	७२
अतिस	२७५	५२५	४००	१४०-१६०	-	६१०-६३०	६४०	६४०	५६०
बरो	१८	१२	-	-	-	१३	१९	६	५
भुतकेस	-	१६०	-	८०	-	७५-२००	२५६	-	५४
वीषजरा	१४०	२१०	-	-	-	२००-२२५	२५६	-	-
बोभ्रो	३८	५३	३०	-	-	५०-६५	७२	-	-
चिराईतो	१९०	२५०	१७०	१००	-	२०८	३२०	३०४	२४०
दालचिनि	३५	४०	-	-	-	५२	५६	-	४६
गुच्ची च्याउ	-	८५००	५०००	६०००-६५००	-	८०००	९६००	-	-
अदुवा	-	-	-	-	-	-	-	१०	-
हरो	२४	-	-	-	-	२१	४५	२४०	४०
जटामसी*	१४०	१४०-१६०	-	८०	-	२२४	-	-	२४०
भ्याउ*	५२	६५-७५	-	-	-	१२०-१४५	१६०	-	-
काकरसिर्गी	१५०	८२	-	८०	-	१२८	१२०	९६	१२८
मजिठो	३५	४५	-	-	-	५६-६२	६७	५६	६४
निरमसी	८२५	१०००	११००	-	-	१३२८	१४४०	-	९६०
पदमचाल	५२	४०	-	२०	-	५६	५६	४६	-
पाखनवेद	१२	१८	१५	-	-	२४	२७	३२	२४
पिपला	१४०	११०-१५०	९०	-	-	३५०	३६०	४६०	४४०
रिठ्ठा	२४	५३	३२	-	-	६४-७२	८०	५६	७२
सतावरी	१९०	३००	२२०	१२०	१८०-२००	३१०-३१५	३२०	२५६	३२०
सतुवा	११०	२८०	१७५-१८०	-	-	३२०-३५०	२८८	-	३२०-४००
सिलाजीत*	१९५	१००-१३०	-	-	-	१२८-१४०	१४४	२०८	-
सिकाकाइ	२२	२२	२०	-	-	३०	२७	१९	३२
सुगन्धवाल*	९५	१००	७०	-	-	११०-१२०	१५०	१६०	१६०
सुगन्धकोकीला	७५	१०५	-	-	-	१३६	१६०	१४४	१३६
सुठो	९०	९०	-	-	९०-९५	११०	९९	१६०	१०२
तेजपात	२४	२०	२२	-	-	३५	४०	-	३२

टिमुर्	८५-९०	६०	६५	-	६८-७०	६४	७५	८०	७२
यार्शागुम्बा*	२३०,०००	-	-	२,९०,०००	-	९,६०,०००	२,००,०००	-	-

नोट

- मथि तय गरिएको मूल्यसूची सुकेको भागकोलागि हो
- * प्रशोधन नगरिकन निर्यात गर्न रोक लगाइएको छ ।
- भारतबाट प्राप्त मूल्य सूची कमिशन एजेन्ट मार्फत प्राप्त भएको हो । उक्त मूल्यमा ६.५० कमिशन सप्लायर्सबाट कटाइन्छ ।
- माथिका मूल्य सूची हालको प्रचलित मूल्य हो । व्यापार शुरु गर्नु अघि सम्बन्धित व्यापारीहरूसँग मूल्य तय गर्नुहुन अनुरोध गरिन्छ ।

Find suitable business partner

Business opportunity page aims to promote business linkages between buyers and sellers in the field of natural resources sector. If you have any specific offers to make, for example, sourcing raw materials, trying to find buyers for goods and services, finding distribution partners, announcements of new products launch, news and events etc, you can let us know your requirements, with full contact address and contact person by fax, phone, or email. The sectors we cater to are: Medicinal and Aromatic Plants, Spices, Handmade Paper, Gum, Resin and Turpentine, Health Care and Beauty Care Products, Bamboo and Rattan Furniture, Essential Oil, and Natural Fabrics (Allo, Hemp and Silk). Your business offer will reach more than 2,000 exporters, manufactures, suppliers, and dealers in Nepal and abroad.

Update your organization profile

ANSAB is updating information of companies, individuals and NGOs/development projects that are involved in the natural resources sector. The information will be published in a directory form by the end of 2006. The main objective of the directory is to enhance business linkages between companies in Nepal and abroad. The listing in the directory is free of charge. If you want to be listed in the directory, send following information to us by either fax, phone, and email: Company Name, Mailing Address, Contact Person, Telephone, Fax, Email, Nature of business and product lines dealt with.

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Email: ansab@ansab.org Website: www.ansab.org