



# NTFP Trade Bulletin

Vol. 7

Year 2

May 2006

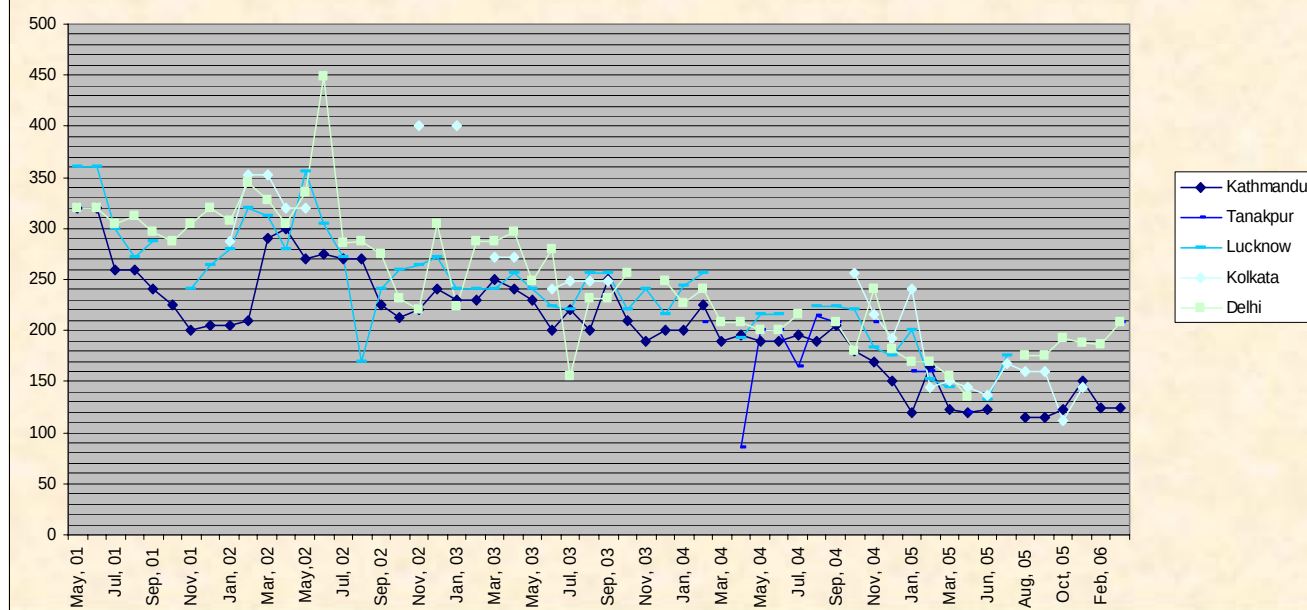
## New Trade Deal in Bangladesh

With the financial and technical support from Business Development Services Marketing Production and Services (BDS-MaPS) Jadibuti Association of Nepal (JABAN) organized a Seminar and National Trade Show on Herbs, Herbal Products and Spices from 12-14 November 2005 in Nepalgunj, which aimed at creating a common platform of key stakeholders of the NTFP sub-sector under one umbrella both to promote the trade of herbs, herbal products and spices and to build up consensus on key aspects and issues of such trade in Nepal. It had two parallel programs: the trade show and national seminar. In the seminar, 11 presentations were made and The trade fair organized a variety of activities of NTFP business promotion which included display of the Nepal's potential and traded non-timber forest products (NTFPs) among the buyers, establish new business contacts to develop linkages between producers, collectors and traders/entrepreneurs and thereby facilitate trade of more products within Nepal and beyond in mutually beneficial ways. It also helped to establish and strengthen link of herb-producers and traders with market information system (MIS) and market place towards achieving a more equitable trade arrangement. This Trade Fair has helped to facilitate business linkages within and outside Nepal which resulted into first time business deal for Nepali companies with Bangladeshi buyers, who bought 2500 kg of Chiraito from Nepal.

## Trend analysis- Alainchi

The market trend of Alainchi (large cardamom) started declining from 2001 in Kathmandu and Indian markets. During 2001, 2002, 2003, 2004 and 2005 the average price of Alainchi in Kathmandu market was NRs 254, 249, 221, 190 and 128/kg respectively. The average price in 2005 decreased to NRs 128/Kg. The average price difference between Lucknow and Delhi market was NRs 10/Kg in 2001, NRs 30/Kg in 2002, NRs 13/Kg in 2003, NRs -5/Kg in 2004, and NRs 9/Kg in 2005.

Market Trend of Alaichi (2001 to 2006)



## Price list of selected NTFP in Nepal and India Markets

(May 2006)

(All prices are in NRs/KG)

| SN |                     | Kathmandu | Nepalgunj | Tanakpur | Lucknow | Delhi   | Kolkatta |
|----|---------------------|-----------|-----------|----------|---------|---------|----------|
| 1  | Alaichi             | 125       | 150-200   | 220-230  | 216-256 | 240     | 200      |
| 2  | Amala               | 45        | 45        | 45-50    | 45      | 48      | 56       |
| 3  | Amalbed             | -         | 67        | 75-80    | 88      | 83      | 96       |
| 4  | Atis                | 325       | 525       | 490-530  | 672     | 616     | 640      |
| 5  | Barro               | 18        | 12        | 9        | 6       | 10      | 6        |
| 6  | Bhutkesh            | -         | -         | 240      | 256     | 256     | -        |
| 7  | Bikhjara            | 155       | 180       | 220-240  | 56      | 256     | -        |
| 8  | Bhojho              | 28        | 51        | 56-60    | -       | 64      | -        |
| 9  | Chiraito            | 140       | 180       | 208      | 152     | 256     | 208      |
| 10 | Dalchini            | -         | 41        | 50       | 50      | 54      | 48       |
| 11 | Guchhichyau         | 4500      | 6000      | 9600     | -       | 8000    | -        |
| 12 | Ginger              | 15        | -         | -        | -       | -       | -        |
| 13 | Harro               | 24        | 14        | 13-16    | 11      | 19      | 13       |
| 14 | Jatamansi*          | 120       | 140-160   | 250      | 240     | 256     | 240      |
| 15 | Jhyau*              | 52        | 65-70     | 80-128   | -       | 160     | -        |
| 16 | Kakarsingi          | 125       | 80        | 90-110   | 136     | 112     | 128      |
| 17 | Majitho             | 35        | 48        | 55-60    | 56      | 61      | 48       |
| 18 | Nirmansi            | 850       | 1000      | 1392     | -       | 14400   | -        |
| 19 | Padamchal           | 45        | 40        | 60       | 60      | 56      | 24       |
| 20 | Pakhanbhed          | 12        | 17        | 32       | 24      | 26      | 48       |
| 21 | Pipala              | 85        | 110-130   | 380      | 176     | 512     | 192      |
| 22 | Ritha               | 22        | 50        | 50-65    | 64      | 72      | 48       |
| 23 | Satawari#1          | 160       | 300       | 280-350  | 200-288 | 360-400 | 240      |
| 24 | Satuwa#1            | 125       | 260       | 352      | 320     | 352     | -        |
| 25 | Silajit*            | 160       | 100-130   | 160      | -       | 160     | 160      |
| 26 | Sikakai             | 22        | 25        | 27       | 32      | 29      | 24       |
| 27 | Sugandhawal*        | 85        | 100       | 168      | 144     | 152     | 160      |
| 28 | Sugandhakokila<br>* | 80        | 110       | 128      | 131     | 168     | -        |
| 29 | Sutho               | 90        | 80        | 128      | 88      | 90      | 128      |
| 30 | Tejpat              | 24        | 22-25     | 35       | 32      | 40      | 24       |
| 31 | Timur               | 70-105    | 65-70     | 72       | 82      | 80      | 96       |
| 32 | Yarshagumba         | -         | -         | -        | -       | -       | -        |

### Note:

1. Prices indicated above are for dried parts.
2. \*Ban on export in crude form
3. Prices for Delhi and Lucknow are from cession agent, a 6.5% commission is deducted from supplier in the quoted price.
4. Above prices are indicative which need to be confirmed with the traders before making actual business transaction

# नेपाल तथा भारतीय बजारहरुमा जडीबुटीको मूल्य

२०६३ जेठ

(मूल्य ने.र./प्रति के.जी.)

| जडीबुटीको नाम | काठमाडौं | नेपालगञ्ज | टनकपुर  | दिल्ली  | कलकत्ता | लखनऊ    |
|---------------|----------|-----------|---------|---------|---------|---------|
| अलैची         | १२५      | १५०-२००   | २२०-२३० | २४०     | २००     | २१६-२५६ |
| अमला          | ४५       | ४५        | ४५-५०   | ४८      | ५६      | ४५      |
| अमलबेद        | -        | ६७        | ७५-८०   | ८३      | ९६      | ८८      |
| अतिस          | ३२५      | ५२५       | ४९०-५३० | ६१६     | ६४०     | ६७२     |
| बरौं          | १८       | १२        | ९       | १०      | ६       | ६       |
| भुतकेस        | -        | -         | २४०     | २५६     | -       | २५६     |
| वीषजरा        | १५५      | १८०       | २२०-२४० | २५६     | -       | ५६      |
| बोभो          | २८       | ५१        | ५६-६०   | ६४      | -       | -       |
| चिराईतो       | १४०      | १८०       | २०८     | २५६     | २०८     | १५२     |
| दालचिनि       | -        | ४१        | ५०      | ५४      | ४८      | ५०      |
| गुच्ची च्याउ  | ४५००     | ६०००      | ९६००    | ८०००    | -       | -       |
| अदुवा         | १५       | -         | -       | -       | -       | -       |
| हरौं          | २४       | १४        | १३-१६   | १९      | १३      | ११      |
| जटामसी*       | १२०      | १४०-१६०   | २५०     | २५६     | २४०     | २४०     |
| भ्याउ*        | ५२       | ६५-७०     | ८०-१२८  | १६०     | -       | -       |
| काकरसिगी      | १२५      | ८०        | ९०-११०  | ११२     | १२८     | १३६     |
| मजिठो         | ३५       | ४८        | ५५-६०   | ६१      | ४८      | ५६      |
| निरमसी        | ८५०      | १०००      | १३९२    | १४४००   | -       | -       |
| पदमचाल        | ४५       | ४०        | ६०      | ५६      | २४      | ६०      |
| पाखनवेद       | १२       | १७        | ३२      | २६      | ४८      | २४      |
| पिपला         | ८५       | ११०-१३०   | ३८०     | ५१२     | १९२     | १७६     |
| रिठ्ठा        | २२       | ५०        | ५०-६०   | ७२      | ४८      | ६४      |
| सतावरी        | १६०      | ३००       | २८०-३५० | ३६०-४०० | २४०     | २००-२८८ |
| सतुवा         | १२५      | २६०       | ३५२     | ३५२     | -       | ३२०     |
| सिलाजीत*      | १६०      | १००-१३०   | १६०     | १६०     | १६०     | -       |
| सिकाकाइ       | २२       | २५        | २७      | २९      | २४      | ३२      |
| सुगन्धवाल*    | ८५       | १००       | १६८     | १५२     | १६०     | १४४     |
| सुगन्धकोकीला  | ८०       | ११०       | १२८     | १६८     | -       | १३१     |
| सुठो          | ९०       | ८०        | १२८     | ९०      | १२८     | ८८      |
| तेजपात        | २४       | २२-२५     | ३५      | ४०      | २४      | ३२      |
| टिमुर         | ७०-१०५   | ६५-७०     | ७२      | ८०      | ९६      | ८२      |
| याशार्गुम्बा* | -        | -         | -       | -       | -       | -       |

नोट

- \* प्रशोधन नगरिकन निर्यात गर्न रोक लगाइएको छ ।
- भारतबाट प्राप्त मूल्य सूची कमिशन एजेन्ट मार्फत प्राप्त भएको हो । उक्त मूल्यमा ६.५० कमिशन सप्लायर्सबाट कटाइन्छ ।
- माथिका मूल्य सूची हालको प्रचलित मूल्य हो । व्यापार शुरु गर्नु अघि सम्बन्धित व्यापारीहरूसँग मूल्य तय गर्नुहुन अनुरोध गरिन्छ ।

## Business Opportunity

Gyamjo Sherpa, a Kathmandu based entrepreneur is looking for reliable suppliers to **BUY** different Allo bark and fibers (wool).

| Product   | Quality | Price Offered/Kg |
|-----------|---------|------------------|
| Allo wool | No 1    | 210              |
|           | No 2    | 200              |
| Allo bark | No 1    | 70               |
|           | No 2    | 60               |

**Interested Sellers** are requested to contact:

Mr. Gyamjo Sherpa, Tel: 2071863

## Events & Announcements

### Find suitable business partner

*Business opportunity page aims to promote business linkages between buyers and sellers in the field of natural resources sector. If you have any specific offers to make, for example, sourcing raw materials, trying to find buyers for goods and services, finding distribution partners, announcements of new products launch, news and events etc, you can let us know your requirements, with full contact address and contact person by fax, phone, or email. The sectors we cater to are: Medicinal and Aromatic Plants, Spices, Handmade Paper, Gum, Resin and Turpentine, Health care and beauty care products, Bamboo and Rattan Furniture, Essential Oil, and Natural Fabrics (Allo, Hemp and Silk). Your business offer will reach more than 2,000 exporters, manufactures, suppliers, and dealers in Nepal and abroad.*

### Update your organization profile

*ANSAB is updating information of companies, individuals and NGOs/development projects that are involved in the natural resources sector. The information will be published in a directory form by the end of 2006. The main objective of the directory is to enhance business linkages between companies in Nepal and abroad. The listing in the directory is free of charge. If you want to be listed in the directory, send following information to us by either fax, phone, and email: Company Name, Mailing Address, Contact Person, Telephone, Fax, Email, Nature of business and product lines dealt with.*