



NTFP Trade Bulletin

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Morel price touched record high

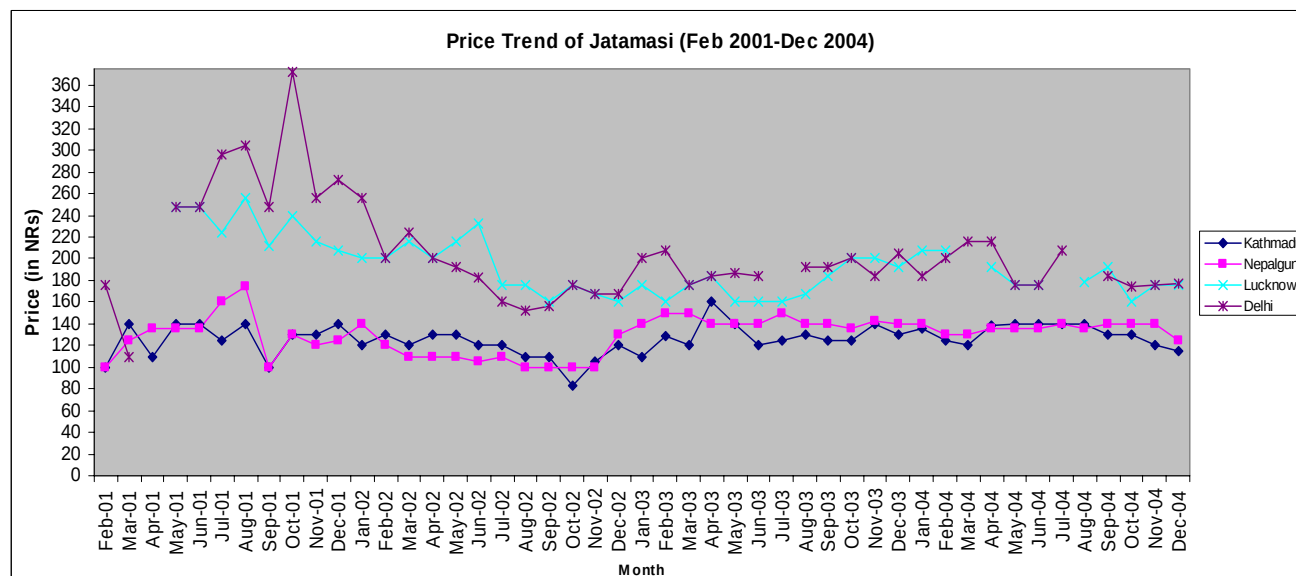
Price of morel mushroom (*Morchella conica*) touched NRs 7,000/Kg in August 2005 and remained at the same level in September 2005 in Nepalgunj on the backdrop of strong demand in India (Delhi) and other overseas markets. This is the highest market price recorded for morel mushroom in the Nepalgunj market. During these two months, morel price in Dolpa, one of the major morel producing districts, also remained buoyant with price ranging from NRs 5,500/Kg to NRs 6,000/Kg.

350 MT NTFPs traded in Darchula, Baitadi

A trade survey reveals that 350 MT of NTFPs was collected and traded in Darchula and Baitadi districts in FY 2001/2002. ANSAB conducted the survey in May 2003 to find out the situation of availability, collection, marketing, and management of NTFPs in the study districts. During the period, NTFPs collection and trade volume in Darchula and Baitadi were 130 MT and 220 MT respectively. Similarly, 37 and 29 NTFPs are traded from Darchula and Baitadi districts respectively of which four species viz. tejpat (*Cinnamomum zeylanicum*), rittha (*Sapindus mukorossi*), pakhanved (*Bergenia ciliate*) and jhyau (*Parmelia nepalensis*) comprise 85% of the total trade. Yarshagumba (*Cordyceps sinensis*) and morel mushroom (*Morchella conica*) are two high value NTFPs in Darchula, and morel mushroom (*Morchella conica*) in Baitadi.

Trend analysis- Jatamansi

The year 2001 witnessed fluctuation of jatamansi (*Nordostanchys grandiflora*) price in Delhi market. Starting from a modest NRs 180/Kg in February 2001, the price reached NRs 380/Kg in October 2001, and started to decline by the end of the year. The decline lasted till November 2002. From December 2002 to December 2004, the price stabilized at the range of NRs 180/Kg to NRs 170/Kg. In Nepalgunj, the price recorded steady growth from during 2001, with an exception of sharp decrease in October 2001. The average price differences between Delhi and Nepalgunj market was NRs 128/Kg in 2001, which narrowed down to NRs 75/Kg, NRs 50/Kg and NRs 55/Kg in 2002, 2003 and 2004 respectively. During the first nine months of 2005, Jatamansi market price ranged from NRs 125/Kg to NRs 200/Kg in Nepalgunj, and NRs 180/Kg to NRs 310/Kg in Delhi.



Source: ANSAB, MIS database

Royalty rates of some NTFPs

SN	Nepali name	English name	Botanical name	Royalty per KG (in NRs)
1	Argeli	Nepali paper bush	<i>Edegeworthia gardnerii</i>	5
2	Allo	Himalayan nettle	<i>Girardinia diversifolia</i>	3
3	Amala	Emblic myrobalan	<i>Phyllanthus emblica</i>	2
4	Amalbed	Himalayan rubark	<i>Rheum auatrale</i>	5
5	Amriso	Broom grass	<i>Thysanolaena maxima</i>	2
6	Atis	Aconite	<i>Delphinium himalayai</i>	10
7	Barro	Bastard myriobilion	<i>Terminalia bellirica</i>	2
8	Bel	Bael fruit, wood apple	<i>Aegle marmelos</i>	2
9	Bhutkesh	Rugwort	<i>Selinum tenuifolium</i>	4
10	Bikh	Nepali aconite	<i>Aconitum spicatum</i>	7
11	Chabo	Java long piper	<i>Piper chaba</i>	2
12	Chiraita	Chiretta,	<i>Swertia chirayita</i>	3
13	Chiuri	Nepali butter fruit	<i>Bassia butyraceae</i>	10
14	Chutro	Nepali berberry	<i>Berberis asiatica</i>	5
15	Dhasingare	Winter green	<i>Gaultheria fragrantissima</i>	1
16	Guchhi chau	Morel mushroom	<i>Morchella conica</i>	200
17	Gurujo	Tinospora	<i>Tinospora sinensis</i>	2
18	Harro	Yellow/black chebulic myriobilion	<i>Terminalia chebula</i>	2
19	Indreni	Bitter apple	<i>citrullus colocynthis</i>	5
20	Jatamashi	Spikenard	<i>Nordostanchys grandiflora</i>	15
21	Jhayau	Lichen	<i>Parmelia nepalensis</i>	10
22	Jibanti	orchid	<i>Desmotichum fimbriatum</i>	5
23	Kakarsingi	Indian mastiche	<i>Pistacia chinensis</i>	2
24	Kaladana	orchid	<i>Eulophia dabia</i>	5
25	Khayar	White Catechu	<i>Acacia catechu</i>	10
26	Kudaki	Gentian	<i>Neopicrohiza scrophulariiflora</i>	10
27	Kurila	Wild asparagus	<i>Asparagus racemosus</i>	2
28	Lokta	Daphne bholua	<i>Daphne bholua</i>	3
29	Majitho	Madder	<i>Bubica cardifolia</i>	2
30	Musil	Black musale	<i>Curculigo orchoides</i>	5
31	Nim	Margosa tree	<i>Azadirachta indica</i>	5
32	Nirmashi	Nirmashi	<i>Delphinium himalayai</i>	30
33	Padamchal	Himalayan rhuburb	<i>Reum australe</i>	5
34	Pakhanbed	Rock foil	<i>Bergenian ciliata</i>	10
	Pipla (steam)			5
35	Pipla (seed)	long piper	<i>Piper longum</i>	20
36	Ritha	Soap nut	<i>Sapindus mukorossi</i>	2
37	Sarpaganda	Serpentine root	<i>Rauvalfia serpentina</i>	50
38	Satuwa	Love apple	<i>Paris polyphylla</i>	6
39	Silajit	Roak exudate	<i>Rock exudate</i>	50
40	Sugandhawal	Indian valerian	<i>Valeriana jatamansii</i>	15
41	Taliapatra	Himalayan fir	<i>Abies spectabilis</i>	3
42	Yarshagumba	Winter worm, Himalayan viagra	<i>Cordyceps sinensis</i>	20,000

Price list of selected NTFPs in Nepal and India Markets

(Aswin 2062/ September 2005)

(All prices are in NRs/KG)

S.N	Products	Nepal Markets					India Markets	
		Kathmandu	Nepalgunj	Kailali	Dolpa	Jumla	Delhi	Kolkatta
1	Alaichi	120-125	-	-	-	-	192	112
2	Amala	30-35	30	25	-	-	40	40
3	Amalbed	-	70-75	60	-	-	96	80
4	Atis	210	450-500	300	-	150	720	720
5	Barro	17	16	-	-	-	15-18	5
6	Bhutkesh	-	100	-	-	-	-	-
7	Bikhjara	110	130	-	-	60	200-224	-
8	Bhojho	22-24	30-35	-	-	-	60	-
9	Chiraito	125	120-125	-	-	90	144	128
10	Dalchini	-	38-40	30	-	-	48	-
11	Guchhichyau	4,800-5,000	7,000	-	5,500-6,000	5,000	8,000	-
12	Harro	23	17	-	-	-	-	10-12
13	Jatamansi*	125	180-200	150	-	60	320	320
14	Jhyau*	40-42	70	-	-	-	152	-
15	Kakarsingi	90	100	-	-	-	136	128
16	Majitho	35	60-70	45	-	-	56	56
17	Nirmansi	750	1,200	-	-	-	1,520	-
18	Padamchal	44	45-50	35	-	-	60-64	-
19	Pakhanbhed	9	16-18	12	-	-	34	-
20	Pipala	70	120	90	-	-	133-232	136
21	Ritha	18	18-21	13	-	-	32	-
22	Satawari#1	190	200-225	180	-	-	160-320	200
23	Satuwa#1	115	125	-	-	70-80	275	-
24	Silajit*	265	150-175	-	160	-	232	228
25	Sikakai	18	16-19	-	-	-	25	-
26	Sugandhawal*	80	105	-	-	45-50	164	184
27	Sugandhakokila*	85-90	-	-	-	-	-	-
28	Sutho	155	180	-	-	-	232-240	160
29	Tejpat	22-23	25	-	-	-	35	-
30	Timur	120	70-75	-	-	-	96	96
31	Yarshagumba*	-	180,000	-	185,000	150,000	-	-

Note:

- Prices indicated above are for dried parts.
- *Ban on export in crude form
- Prices for Delhi and Lucknow are from commission agent, a 6.5% commission is deducted from supplier in the quoted price.
- Above prices are indicative which need to be confirmed with the traders before making actual business transaction

Industry Contact-Handmade paper

Nepal Paper Products Pvt. Ltd Mr. Bishnu P. Shrestha Sitapaila Tel: 4285306 Email: nepalipp@wlink.com.np Manufacturer and exporter of handmade paper products	Tibetan Handicraft Industry Mr. Nima Shrepa Kapan Tel: 4410744 Email: thi@wlink.com.np Manufacturer and exporter of handmade paper products	Bagmati Paper Industries P. Ltd Mr. Naresh Lal Shrestha Sinamangal Tel: 4499554/ 4491080 Email: bagmati@paper.wlink.com.np Manufacturer and exporter of handmade paper products
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Business Opportunity

1. **Jhimruk Jadibuti Kharid Bikri Kendra**, a Puythan district based NTFPs trading company, with the capacity to supply different NTFPs in bulk, is **looking for buyers** for the following NTFPs.

Products	Capacity
Timur	7,000 Kg
Rittha	12,000 Kg
Satuwa	2,500 Kg
Chiraito	2,500 Kg
Sughandwal	1, 200 Kg
Lokta	5,000 Kg
Allo Fibers	

For details contact:

Mr. Shreedhar Subedi, Managing Director, Jhimruk Jadibuti Kharid Bikri Kendra,

Ward no-7, Tari, Bijuwar VDC, Puythan district, Nepal

Tel: 086-460046 (on request), 086-460129 (8:00 AM to 5:00 PM), Email: subedi_qs@yahoo.com

2. **Bhimeshowr NTFP Product and Processing Company** is a community owned Lokta handmade paper making company located in Charikot, Dolakha district and is looking for **long term buyers for handmade paper products (plain sheet)**.

Product	Specification	Capacity
Handmade Paper	20 gram- Lokta (75%) and Argeli (25%)	200 Kori (40,000 Sheets)

For details contact:

Bhimeshor NTFP Product and Processing Company, Bhimeshor Nagar Palika, Ward no- 10, Charikot , C/O Mr. Navin Subedi ANSAB, PO Box No: 11035, Kathmandu Nepal, Nepal.Tel: 977-1-4497547. Fax (977-01) 4476586. Email: ansab@ansab.org

3. **Mahim Enterprises**, a trading company engaged in export and import business, **seeks to establish business relationship with reliable Essentail Oil manufactuers to buy following Essentail Oils for overseas markets**.

SN	Essentail Oils
1	Juniper Berry Oil
2	Artemisia Oil
3	Jatamasi Oil
4	Anthopogon Oil
5	Other high altitude Essentail Oil

For details contact:

Mr. Mohan Dhungel, Managing Director, Mahim Enterprises, G.P.Box 1087, Kathmandu, Nepal

Tel: 977-01-4491898, Fax: 977-01-4477034, Email: mahim@ntc.net.np

4. **Bahumuki Allo Udyog**, based in Dhankuta district, is looking for buyers for following Allo and NTFP products

SN	Products	Capacity
1	Allo Fabrics	2,500-3,000 Kg
2	Allo Fiber	2,500-3,000 Kg
3	Allo Cloth	3,000 meter
4	Timur	2,500-3,000 Kg
5	Chiraito	24,000 Kg

For details contact:

Mr. Suresh Parajuli, Managing Director, Bahumuki Allo Udyog,

Deurali, Murtidhunga VDC Ward no-6, Dhankuta district, Nepal , Tel: 977-026-521148 (on request)

5. **Mr. Upendra P. Ghimire**, a commercial NTFP farmer in Ramachhep district is looking for seed for Seabuckthorn . He also seeks to establish long term relationship with buyers to sell Cardamom, Argeli and Taxus.

For details contact:

Mr. Upendra P Ghimire, Bampti Bhandar VDC ward no 2, Ramachhep district
c/o Dr. Satyam Ghimire, Sapana Health Center, Kathmandu, Tel: 4273980/ 2180165

Events & Announcements

Promote your business

You can promote your business through NTFP Trade Bulliten. If you have any specific offers to make, for example, sourcing raw materials, looking for buyers for goods and services, searching distribution partners, announcements of new products launch, news and events etc, you can let us know your requirements, with full contact address and contact person by fax, phone, or email. The sectors we cater to are: Medicinal and Aromatic Plants, Spices, Handmade Paper, Gum, Resin and Turpentine, Health care and beauty care products, Bamboo and Rattan Furniture, Essential Oil, and Natural Fabrics (Allo, Hemp and Silk). Your business offer will reach more than 2,000 exporters, manufactures, suppliers, and dealers in Nepal and abroad.

Free listing in “Nepal NTFP Trade Directory”

*ANSAB is updating information of companies, individuals and NGOs/development projects that are involved in promotion of businesses in natural product sector. The information will be published in a directory form by the end of 2005. The main objective of the directory is to enhance business linkages between companies in Nepal and abroad. The listing in the directory **is free of charge**. If you want to be listed in the directory, send following information to us by either fax, phone, and email: Company Name, Mailing Address, Contact Person, Telephone, Fax, Email, Nature of business and product lines dealt with.*